**Mahmood Alabbas** [**LinkedIn**](https://www.linkedin.com/in/mahmood-alabbas-b3b65548)

Phoenix Metropolitan area, AZ, United States mahmood.alabbas@tbird.asu.edu 402-214-8558

**SUMMARY**

* Professional financial expert and an entrepreneur with skills in leadership and management.
* Specialize in startups strategic planning and managing disruptive innovative products.

**EDUCATION**

**Thunderbird School of Global Management,** Phoenix, Arizona December 2016

Master of Global Management (MGM)

* Founder and President of The Start Up Club at Thunderbird
* Represented Thunderbird in The Venture Capital Investment Competition (VCIC).
* Winner of The CEO Circle Award

**University of Nebraska at Omaha,** Omaha, Nebraska August 2013

Bachelor inFinance and Banking

* Finalist in the University of Nebraska business plan competition
* Member of Delta Sigma Pi

**PROFESSIONAL EXPERIENCE**

**Founder and CEO** *Workhint LLC, Omaha, NE* Jan 2013 – Aug 2016

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| * Staffed, trained and developed team of international programmers through ongoing feedback, establishing performance expectations and increasing productivity.
* Developed the “Online Virtual Office” technology, which allows consultants to meet with clients online, work on projects, and get paid all from one page to increase usability and efficiency.
* Participate in extensive and ongoing market research about the consulting industry that helped identify a market niche to serve.

**Management Consultant**  Babes-Bolyai University, Romania August 2016 – Oct 2016

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| * Negotiated partnership with local startup communities, organizations, and Thunderbird/ASU to ease the implementation process of the accelerator and the boutique consulting enterprise.
* Developed a customized pre-accelerator model to prepare students entrepreneurs for the acceleration phase.
* Created financial budgeting and forecasting tool to assess models financial feasibility and financial gain potential.
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**Management Consultant Intern** *Delta Modern Food Factory, Saudi Arabia* May 2016 – Aug 2016

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| * Evaluated the factory production line and process that helped to understand ways of cost reduction per unit produce.
* Enhanced sales distribution process by implementing a tracking system that led to more efficient time management and better utilization of resources.
* Developed a detailed export and global strategic model to increase the company international reach and sales channels.
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**Financial Analyst** *Delta Modern Food Factory, Dammam, Saudi Arabia* Aug 2013 – Aug 2014

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| * Analyzed four years’ load of financial data and developed financial ratios analysis that led to clear understanding of the business financial situation and needs.
* Fixed the company financial reporting errors by creating equipment depreciation system and revenue recognition rules, which led to more accurate financial statements to relay on for any further investment, operation, and financial decisions.
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**Floor Stock Trader (Volunteer)**  University *of Nebraska at Omaha - Investment Club* Nov 2012

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| * Trading $500,000 in mock equities during a two-month timeframe played out in 60-second days.
* Moved in and out of the crowd, taking trades and passing along tips. In 60 seconds the day is done, and trades are finalized and a new day begins. It was like a scene from the New York stock exchange.
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**ADDITIONAL INFORMATION**

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| **Languages:** | English (Fluent); Arabic (Native) |
| **Activities:****Skills:**  | Winner of the best business idea in the Midwest Entrepreneurship Conference (2013).Microsoft Word, Excel, PowerPoint. Adobe illustrator, Google Analytics, Tableau Software, NPV analysis, financial forecasting and budgeting, financial options & forward contracts. |